

Message Text

LIMITED OFFICIAL USE

PAGE 01 JAKART 05157 220740Z

ACTION EA-06

INFO OCT-01 ISO-00 EB-04 INR-05 L-01 /017 W

-----222056Z 060696 /46

R 220610Z APR 77

FM AMEMBASSY JAKARTA

TO USDOC WASHDC

INFO SECSTATE WASHDC 602

LIMITED OFFICIAL USE JAKARTA 5157

LIMDIS

E.O. 11652: N/A

TAGS: ETRD, BBAK, ID

SUBJECT: REQUEST FOR INFORMATION ON UNION PACIFIC, INC.

1. BROTHER OF PRESIDENT SUHARTO'S WIFE (MR. HARDJOJO) HAS MADE COMPLAINT TO EMBASSY AGAINST BUSINESS PRACTICES OF U.S. FIRM, UNION PACIFIC, INC. ACCORDING TO HARDJOJO, UNION PACIFIC, INC. SIGNED AGREEMENT WITH HIS COMPANY TO BUY 750,000 BARRELS OF PERTAMINA CRUDE OIL. UPI SUBSEQUENTLY SIGNED IMPLEMENTING CONTRACT WITH PERTAMINA WHICH CONTAINED PROVISION CANCELLING DEAL IF UPI FAILED OPEN LETTER OF CREDIT BY APRIL 15. ALTHOUGH UPI ASSURED HARDJOJO RIGHT DOWN TO DEADLINE IT WOULD MEET L/C CONDITION IT FAILED TO DO SO AND CONTRACT LAPSED. IT IS NOT CLEAR WHETHER FAILURE TO OPEN L/C BREACHED TERMS OF ORIGINAL AGREEMENT BETWEEN UPI AND HARJOJO'S FIRM. HARJOJO CLAIMS NOT ONLY DID HE LOSE OPPORTUNITY TO SELL THIS LOT OF CRUDE OIL BUT BECAUSE DEAL FELL THROUGH, PERTAMINA WILL NOT GIVE HIM ANY FUTURE OPPORTUNITY TO BROKER PERTAMINA CRUDE.

2. THERE DOES NOT APPEAR TO BE ANYTHING THAT CAN BE DONE TO RECTIFY CURRENT PROBLEM. NEITHER DOES IT APPEAR
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 JAKART 05157 220740Z

HARDJOJO USED REASONABLE PRUDENCE IN DEALING WITH UPI (WHOM HE CLAIMS REPRESENTED ITSELF AS AN AFFILIATE OF UNION PACIFIC CORPORATION). NEVERTHELESS, BECAUSE OF HARDJOJO'S RELATIONSHIP TO PRESIDENT SUHARTO WE WOULD LIKE TO SHOW WE ARE TRYING TO BE AS HELPFUL AS POSSIBLE WITHIN EMBASSY'S OPERATING CONSTRAINTS WHICH HAVE BEEN EXPLAINED TO HIM. TOWARD THIS END, WE WOULD VERY MUCH

APPRECIATE WHATEVER INFORMATION COMMERCE CAN DEVELOP
RE UPI AND ITS PRINCIPAL OFFICERS. UPI ADDRESS
IS: 1601 DOVE STREET, SUITE 179 BUILDING 4, NEWPORT
BEACH, CALIFORNIA 92660. ACCORDING TO DOCUMENTS WE HAVE
BEEN SHOWN, MR. JACK SMITH IS CHAIRMAN AND MR. J.R. A.
NIGGL IS PRESIDENT.
LNEWSOM

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM, SALES, TRADE COMPLAINTS
Control Number: n/a
Copy: SINGLE
Sent Date: 22-Apr-1977 12:00:00 am
Decaption Date: 22 May 2009
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977JAKART05157
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770141-0191
Format: TEL
From: JAKARTA
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770430/aaaaazhd.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 6e328ea0-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: LIMDIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: LIMDIS
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2727613
Secure: OPEN
Status: NATIVE
Subject: REQUEST FOR INFORMATION ON UNION PACIFIC, INC.
TAGS: ETRD, BBAK, ID, UNION PACIFIC INC, (HARDJOJO)
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/6e328ea0-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009